

# FOODBANK SOUTH AUSTRALIA ANNUAL REPORT 2017-2018



## OUR WORK IN 2017-2018



**117,260**

**SOUTH  
AUSTRALIANS  
ASSISTED  
EVERY  
MONTH**



**2M kg**

**OVER 2,030,313  
KG SAVED  
FROM LANDFILL**



**5.1M**

**DISTRIBUTED  
ENOUGH FOOD  
FOR 5,160,666  
MEALS**



**586+490**

**SUPPORTED  
586  
AGENCIES  
AND 490  
SCHOOLS**



**2.58M Kg**

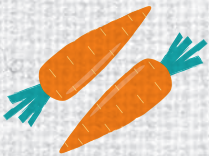
**2,580,333  
KG OF FOOD  
DISTRIBUTED  
IN SOUTH  
AUSTRALIA**



**79k+**

**79,896  
HOURS OF  
VOLUNTEER  
TIME**

# “ FOODBANK IS THE LARGEST FOOD RELIEF ORGANISATION IN AUSTRALIA ”



**\$1**

**ENABLES  
US TO  
DISTRIBUTE  
\$8 WORTH  
OF FOOD AND  
GROCERIES  
TO CHARITIES  
AND SCHOOLS**



**\$2**

**ENABLES US  
TO PROVIDE  
A MEAL FOR  
A FAMILY  
OF FOUR**



**70%**

**FOODBANK  
ACCOUNTS FOR  
APPROXIMATELY  
70% OF THE FOOD  
DISTRIBUTED TO  
CHARITIES BY  
FOOD RESCUE  
ORGANISATIONS**



**1/6**

**EACH YEAR  
FOUR MILLION  
AUSTRALIANS  
SEEK FOOD  
RELIEF - AROUND  
ONE THIRD OF  
THEM CHILDREN**



**5,899**

**DESPITE OUR  
EFFORTS, MORE  
THAN 5,899 SOUTH  
AUSTRALIANS ARE  
UNABLE TO BE  
ASSISTED EACH  
MONTH**



**"LAST WEEK, I HAD NOTHING TO PUT IN MY DAUGHTER'S LUNCH BOX WHEN SHE WENT TO SCHOOL. THIS WEEK, I'LL BE PACKING SANDWICHES AND AN APPLE THAT YOU GAVE US WITH A HUGE SMILE ON MY FACE, KNOWING SHE'LL HAVE THE ENERGY SHE NEEDS TO CONCENTRATE AT SCHOOL AND GET THROUGH THE DAY."**

- **FOODBANK SA CLIENT**

Dear Foodbank supporter,  
I wanted to write a quick letter to say a HUGE thank you for the Food you helped provide to our family through Foodbank.

We love our Kids so much, but lately we've been really struggling to make ends meet. I'm ashamed to admit it, but sometimes I had to send our Kids to school without lunch - it broke my heart more than you can imagine.

As a mum, seeing my Kids go hungry day after day was one of the worst experiences of my life, but I had no idea how to turn our situation around. To tell the truth, I was too embarrassed to ask for help. I didn't want our friends, or the other parents at school to know we were struggling so much. Luckily, another mum at school finally found out what was going on and told me about Foodbank.

I couldn't stop the tears streaming down my face when I was given all that incredible food. I was overwhelmed to know that supporters like you cared so much for families like ours.

Last week, I had nothing to put in my daughter's lunch box when she went to school. This week, I'll be packing sandwiches and an apple that you gave us with a huge smile on my face, knowing she'll have the energy she needs to concentrate at school and get through the day.

So thank you for giving to Foodbank to help our family. It means more to me - and my Kids - than you'll ever know.

Tammy x

## A WORD FROM...

### Simon Schrapel Foodbank SA Chair

Foodbank SA continues to play a pivotal role in the South Australian community as it grows its presence to distribute more food to more charities and reach more South Australians than ever before. It's a remarkable achievement and testimony to the relationships Foodbank SA has established over many years; with the food industry in South Australia, the countless charities and community groups who are our customers and our growing band of loyal supporters and volunteers.

Of course, like many others involved in the provision of vital services to those in need, we would prefer that the need for our assistance reduced over time. However, through the information we receive from those on the ground in delivering food relief and assistance, it is clearly evident that demand for help is, alas, on the increase. This was once again borne out in the *Child Hunger Report* produced by Foodbank Australia which highlighted that more than 1 in 5 children in Australia have experienced food insecurity in the past 12 months, whilst the number in South Australia is more than 1 in 4. The *Rumbling Tummies* campaign demonstrated just how much of an impact the lack of access to food has on the lives of children and young people.

Of course hunger and food insecurity doesn't just impact children and young people. Foodbank SA's assistance reaches all groups in our community, right across

our state. However, the impacts on our children, from their healthy development to participation in school, are of particular concern. This is why Foodbank SA has continued to reach out to more schools, through innovative partnerships with corporate supporters, to deliver both breakfast programs and take-home packs of essentials. It is also why we sought additional funding from the State Government to extend our assistance to children in schools and were pleased to see this will be honoured by the Liberal Government.

The growing evidence that starting the day with a nutritional breakfast has a positive impact on both participants in the class and learning reinforces Foodbank's growing role in school breakfast programs across South Australia. This will remain an important plank in what Foodbank SA offers to our community.

Foodbank SA's profile and its capacity to adapt and build its presence and reach has a great deal to do with our people – our staff, our volunteers and our board. Great organisations need great people and we are fortunate to count on the valued input of so many excellent contributors.

At the end of this year we will farewell a long-standing board member who has, in his own way, done much to shape Foodbank SA during his tenure. Peter Joy has given many years of outstanding



service to Foodbank SA through his involvement in our governance and has contributed significantly to cementing many of our partnerships and promoting Foodbank's value through his extensive networks. We are much the richer for his selfless service.

“  
**MORE THAN 1 IN  
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PAST 12 MONTHS,  
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NUMBER IN SOUTH  
AUSTRALIA IS MORE  
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”

## Greg Pattinson Foodbank SA Chief Executive

As the largest food relief and food rescue organisation in South Australia, Foodbank's leadership role in addressing the growing issue of food insecurity has been increasingly highlighted over the past year. The public awareness of the issue of food waste has increased substantially, especially with TV shows such as the *ABC's War on Waste*, and this has driven the Federal Government to establish a \$150 million Food Waste Collaborative Research Centre to address the issue. This CRC will be based in Adelaide and Foodbank will be actively involved in finding possible solutions to redirect some of the \$16 billion of food wasted in Australia every year.

Paradoxically, while food waste is a problem, there has been a 14% increase in demand for food assistance in the SA community, with 117,260 people seeking assistance every month. Of most concern is that the numbers in regional areas are increasing disproportionately to those in the city. Someone living in a regional or rural community is now 33% more likely to require food relief than someone living in a metropolitan area. Despite our record achievement of distributing over 3 million kilograms in the past year, there are many thousands of people and families that we were unable to help, either because they are located in regions not serviced by Foodbank or other welfare agencies or because there was insufficient supply of essential foods.

In order to meet the demand in SA, Foodbank

SA has developed clear strategies for the next 2-3 years. Firstly, we will provide easier access to food by launching more of our successful food hubs in strategic and priority areas of SA. The launch of our new food hub in Mt Gambier this year had an immediate impact, with volume through our local branch increasing by over 60%, clearly indicating that such a service is essential in regional areas. We will open a new food hub in Christies Beach in late 2018.

Secondly we will seek to distribute to more regions of SA, previously serviced infrequently or not at all, which will require increasing the costs of freight.

Thirdly, to meet these ends, financial sustainability is critical. After the last state election, submissions were made to the SA Government to provide partial funding to offset the costs of freight to service regional and remote towns in SA, and to contribute to the costs of establishing food hubs. Unfortunately, this submission was rejected, and so Foodbank will now continue to partner with corporate supporters across the state who share our vision to end hunger. We are incredibly fortunate to have a core group of major sponsors who understand what we do and are prepared to underwrite our efforts to achieve our goals, and we are proud to work with them.

Foodbank would not even exist without the efforts and dedication of our team of staff and volunteers. Last year our volunteers



contributed nearly 80,000 hours to our cause, with people of all ages and backgrounds now being part of the Foodbank family, and it is this unique blend that makes Foodbank SA what it is today.

“  
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”



# OUR KEY AREAS OF WORK

## CORE STAPLES

Sourcing core staples is the basis of Foodbank's work. Core staples are the items that everyone should have in their pantries. Those long-life shelf products that we all grew up with would include: baked beans, rice, pasta, pasta sauces, breakfast cereal, long life milk, tinned fruit and veggies. We source our core staples through a number of different ways:

- our relationship with the local and national food industry, retailers and producers enables us to get **donations**
- individuals, schools and workplaces run **food drives**
- **cash donations** from companies and community groups which are used to buy much needed staples
- a nation-wide **Key Staple Program** puts together a number of different companies to manufacture specific products.

As well, we buy a considerable number of items at discounted rates to make sure that we are able to offer healthy and nutritious food to those who otherwise would go without.

## FOODBANK FOOD HUBS

We developed the Food Hubs to provide those who are in need with a dignified experience of visiting a general store environment. Foodbank Food Hubs offer choice and provides much greater value for money. Individuals are assessed by welfare partners who issue them with a voucher.

This voucher allows them to access and shop at our Food Hubs in Bowden, Edwardstown, Elizabeth, Mount Gambier and the Community Food Hub in Port Pirie. A new Foodbank Food Hub is scheduled to open in Christies Beach in 2018.

**ON AVERAGE, 120  
CLIENTS VISIT OUR  
FOOD HUBS EVERY DAY.**

## SCHOOLS

When you are hungry, you can't be at your best. Going to school hungry affects a child's ability to concentrate, to learn and to achieve. This can lead to dire consequences throughout their lives. A key area of Foodbank's work is to source and acquire food items to support around 490 School Programs across Adelaide's metro, regional and country areas. Common items available are breakfast cereal, long life milk, spreads like jam and Vegemite, tinned and fresh fruit and yogurt. Foodbank delivers food to schools in all regions of SA, and also provides food to other charities for their breakfast programs.

In 2018, Foodbank established pilot programs of several other school programs including: Fresh Food Friday's, School Lunch Programs and Young Women's Program.

**SUPPORTING  
490 SCHOOLS**

## FRUIT AND VEG FOR ALL

At Foodbank's Fruit & Veg Centre at the South Australian Produce Market we source donations from fresh produce wholesalers to distribute via our warehouses and food hubs. We go even further by nurturing relationships with growers and packing sheds in the Riverland, Adelaide Hills and Virginia regions to source produce straight from the farm. At Foodbank, fresh produce is distributed at no charge. In 2017-2018, more than 1,152,621 kg of local fruit and vegetables came through our doors straight to welfare agencies, community kitchens and schools. Our aim is to continue to expand the Fruit and Vegetable Program in need each year.

**MORE THAN 1,152,621 KG  
OF FRUIT & VEG SOURCED  
FOR THOSE IN NEED IN  
SOUTH AUSTRALIA.**

## COUNTRY AND REGIONAL OUTREACH

South Australia's extensive geographic area poses some logistical and operational challenges to reach those in rural and outback communities who need food relief services. Our regional branches in Mount Gambier, Berri and Whyalla support their respective regions. We also supply the stock for a regional Food Hub in Port Pirie.





**"BHP IS PROUD TO PARTNER WITH  
FOODBANK TO DELIVER FOOD TO  
HUNGRY SOUTH AUSTRALIANS. THANKS  
FOODBANK FOR ALL THAT YOU DO IN  
GETTING FOOD TO WHERE IT'S NEEDED  
THE MOST."**

- Amanda, BHP

# FINANCES AND GOVERNANCE

## REVENUE

**\$4,239,970**

- |  |                                      |
|--|--------------------------------------|
| ■ Handling Fees – Operating Income 25% | ■ Rental Income 3%                   |
| ■ Handling Fees – Staples 18%          | ■ Fundraising Income 2%              |
| ■ Grants for Capital Purposes 11%      | ■ Work for the Dole Program 1%       |
| ■ Grants for Operating Purposes 11%    | ■ Agency Delivery Charges 1%         |
| ■ Handling Fees - Everyday Hampers 10% | ■ Annual Agency Membership 1%        |
| ■ Donations for Operating Purposes 9%  | ■ Donations for Capital Purposes <1% |
| ■ Handling Fees - Christmas Hampers 4% | ■ Miscellaneous Income <1%           |
| ■ Sponsorship 3%                       | ■ Bank Interest Received <1%         |

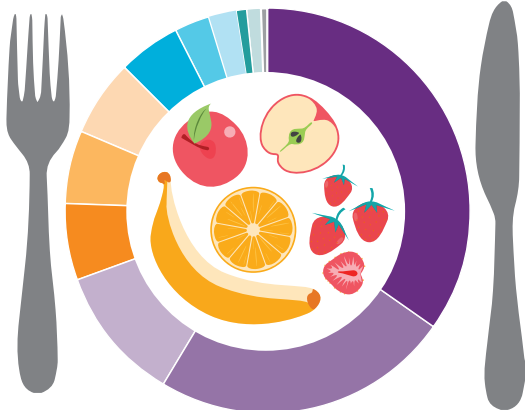
For full audited results provided by PriceWaterhouseCoopers, visit [www.foodbanksa.org.au](http://www.foodbanksa.org.au)



## EXPENDITURE

**\$3,996,744**

- |  |                                    |
|--|------------------------------------|
| ■ Employee Remuneration – Operating 35%      | ■ Property Rental and Outgoings 3% |
| ■ Food Procurement 24%                       | ■ Freight 2%                       |
| ■ Other Expenses 11%                         | ■ Levies 1%                        |
| ■ Warehouse Operating Expenses 6%            | ■ Fundraising Expenses 1%          |
| ■ Depreciation 6%                            | ■ Interest Paid <1%                |
| ■ Employees Remuneration – Administration 6% |                                    |
| ■ Utilities 5%                               |                                    |



Launch of the Fresh Food Friday Program supported by Variety SA.



Taking delivery of the Foodbank SA Volunteer Van supported by Disaster Resilient Australia and the SA Fire and Emergency Service Commission.



A close-up photograph of a young girl's face, looking directly at the camera with a serious expression. Her eyes are dark and focused. The background is a soft, out-of-focus green. Two purple arrows originate from the top left and bottom right corners of the frame, pointing towards the central text.

**1 IN 4 CHILDREN ARE EXPERIENCING FOOD INSECURITY IN SA.  
DON'T LET THEIR RUMBLING TUMMIES GO UNHEARD.**

# HELP MAKE THE DIFFERENCE

**YES, I AM  
JOINING THE  
FIGHT AGAINST  
HUNGER IN  
SOUTH AUSTRALIA.  
I'D LIKE TO  
DONATE BY...**

☐ **Direct Deposit**  
Bank: ANZ  
Account Name: Foodbank SA  
BSB: 015 010  
Account No: 349421596  
  
Please leave a reference of your name/business name in the narrative so we can issue a donation receipt

☐ **Credit Card**  

☐ Visa ☐ Mastercard

Card Number

Expiry /

☐ **Cheque / Money Order Enclosed**  
(Addressed to Foodbank South Australia)  
  
Donation Amount   
Date

PLEASE RETURN THIS FORM TO:  
Foodbank South Australia, PO BOX 40, Edwardstown SA 5039



Title

First Name

Last Name

Address

Post Code

Email

Phone

My gift is from a business - please make receipt out to

Signature

Your privacy is important to us. If you do not wish to receive further information from us please pick the box ☐



# OUR BOARD

**Simon Schrapel**



Chairperson,  
Governance Committee

**John Hood**



Vice Chairperson, Governance &  
Finance Committees

**The Hon. Dean Brown AO**



Governance Committee

**Peter Joy**



Fundraising Committee

**Brian Leckie**



Chairperson, Riverland  
Foodbank Committee

**Ray Tanner**



Operations Committee

**Allison Giotis**



Finance Committee

**Caroline Rhodes**



Governance Committee,  
Fundraising Committee

**Philip Morton**



Fundraising Committee

**Our Patron**



His Excellence The Honourable  
Hieu Van Le AO

## CONTACT US

Telephone 08 8351 1136  
377A Cross Road Edwardstown  
South Australia 5039

**foodbanksa.org.au**

## DONORS AND SPONSORS

We would like to acknowledge and sincerely thank all of the companies, individuals and organisations that joined the fight against hunger in South Australia. For a complete list, please visit [www.foodbanksa.org.au](http://www.foodbanksa.org.au)

### MAJOR PARTNERS

The BHP logo consists of the letters "BHP" in a bold, orange, sans-serif font.The CMV Group Foundation logo features a stylized orange and yellow circular graphic above the text "CMV GROUP FOUNDATION" in a black, sans-serif font.The South Australian Produce Market logo is a green and yellow rectangular graphic with the text "SOUTH AUSTRALIAN PRODUCE MARKET" in white, sans-serif font.The PwC logo consists of a stylized orange and yellow graphic above the letters "pwc" in a black, sans-serif font.The Adelaide Airport logo features a stylized orange and blue graphic above the text "Adelaide Airport" in a black, sans-serif font.The Seeley International logo consists of the word "SEELEY" in a blue, sans-serif font above the word "INTERNATIONAL" in a smaller, blue, sans-serif font, with a globe icon to the right.The Centacare logo consists of a stylized blue and green graphic above the text "Centacare" in a black, sans-serif font, with "Catholic Family Services" in a smaller, black, sans-serif font below.The BankSA Foundation logo features a stylized orange and blue graphic above the text "bankSA" in a black, sans-serif font, with "Foundation" in a smaller, black, sans-serif font below.The QBE logo consists of a stylized blue and white graphic above the letters "QBE" in a black, sans-serif font.The AHG Refrigerated Logistics logo features a stylized black and white graphic above the letters "AHG" in a black, sans-serif font, with "REFRIGERATED LOGISTICS" in a smaller, black, sans-serif font below.The Murray Pest Control logo consists of a stylized red and white graphic above the text "Murray Pest Control" in a black, sans-serif font.The OTR making life easy logo features a stylized black and white graphic above the letters "OTR" in a black, sans-serif font, with "making life easy" in a smaller, black, sans-serif font below.The Barry Maney Group logo consists of a stylized blue and white graphic above the text "Barry Maney" in a black, sans-serif font, with "GROUP" in a smaller, black, sans-serif font below.The Collins Adelaide logo features a stylized orange and black graphic above the text "COLLINS ADELAIDE" in a black, sans-serif font, with "A Family Tradition of Customer Service" in a smaller, black, sans-serif font below.

**FOODBANKSA.ORG.AU**